

COMPANY OVERVIEW

Mimecast is a cybersecurity provider that helps thousands of organizations worldwide make email safer, restore trust and bolster cyber resilience. Known for safeguarding customers against dangerous email, Mimecast's expanded cloud suite enables organizations to implement a comprehensive cyber resilience strategy. From email and web security, archive and data protection, to awareness training, uptime assurance and more, Mimecast helps organizations stand strong in the face of cyberattacks, human error and technical failure.

Our customer engagement teams and Security Operations Center help organizations of all sizes with proactive support and actionable intelligence. Our easy to use and deploy cybersecurity platform with open APIs makes customers' existing investments more valuable and teams smarter. The collective intelligence gathered across our global customer base and strong partner network provides a community defense that helps make the world a more resilient place. www.mimecast.com

BACKGROUND

FOUNDED IN
2003

MIME
Nasdaq Listed
2015

GLOBAL
EMPLOYEE
COUNT
1,500



LEADER
GARTNER MAGIC
QUADRANT FOR ENTERPRISE
INFORMATION ARCHIVING 2018

TOP PLAYER
RADICATI GROUP SEG
MARKET QUADRANT 2018

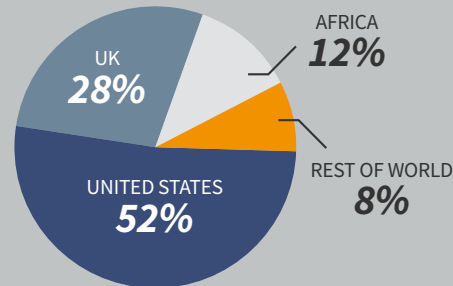
- ISO27001/18 CERTIFIED
- ISO22301 CERTIFIED
- SOC 2 TYPE II CERTIFIED
- HIPAA / HITECH COMPLIANCE ASSESSMENT REPORT
- SEC17a-4 ATTESTATION

FINANCIAL PERFORMANCE FOR THE SECOND QUARTER 2020 (ENDED SEPT. 30, 2019)

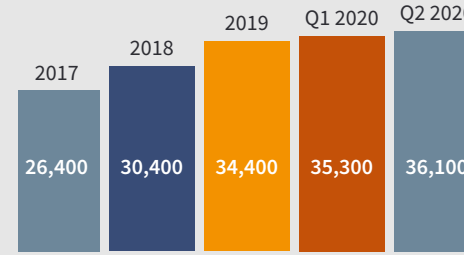
REVENUE GUIDANCE FOR FISCAL YEAR 2020
(ENDING MARCH 2020)

\$423 MILLION

REVENUE BY GEOGRAPHY Q2



ADDED **800**
NEW CUSTOMERS



TOTAL CUSTOMERS

110%

REVENUE
RETENTION RATE

3.2 AVERAGE # OF
SERVICES PER
CUSTOMER

INFRASTRUCTURE



12 GLOBAL OFFICES

12 MIMICAST DATA
CENTERS IN **6**
GLOBAL LOCATIONS

DELIVER
603 MILLION
EMAILS PER DAY



337 BILLION
EMAILS UNDER
MANAGEMENT



QUERIES OF MIMICAST
EMAIL ARCHIVE:
2.8 MILLION
SEARCHES PER WEEK